Exact Software

Business Unified = Customers Satisfied

Exact Software has one overriding goal—Deliver products that improve your ability to manage your business. From the plant floor to the distribution warehouse to the front-office, we deliver solutions and services that unify your business and serve your customers.
Exact Software™ is a leading provider of solutions that unify the people, business processes, and knowledge essential to an operation like yours. We offer state-of-the-art, modular solutions whose integrated use will give your company unparalleled benefits in the following practical areas:

- Financial Accounting
- Manufacturing
- Distribution
- Knowledge & Document Management
- Workflow Management
- Business Analytics
- Customer Relationship Management
- Human Resource Management
- Project Management
- Supply Chain/EDI
- Exception/Event Management
- Enterprise Payroll
- Procurement
- Web Portals (customers, employees, resellers, suppliers)
- Warehouse Management
- ISO Compliance Management

Please read on to find out more about these award-winning solutions:

- Exact Macola® ES
- Exact Synergy®
- Exact JobBOSS®
- Exact MAX®
- Exact Alliance™
- Exact Globe™
- Exact Business Analytics™
- Exact Event Manager™
- Exact Supply Chain™
Business Unified = Advantage Realized

Powerful, intuitive, fully integrated and affordable—that’s the enterprise resource planning solution you can expect from Exact Software. Designed with Microsoft technology, Exact Macola ES goes beyond traditional ERP, empowering small and midsize businesses with software that can run the entire enterprise from a single database.

Macola ES, with its integrated, native solutions, automates all critical business operations: including marketing and sales; purchasing, inventory, manufacturing, distribution, CRM, workflow, document management, business analysis, supply chain management, business activity monitoring, compliance management and more.

Macola ES is recognized for its track record of precise, rapid implementations—some of our customers have been up and fully operational in just three weeks! This helps you to achieve an exceptional return on your technology investment.

The power to define—Macola ES gives companies the power to define and automate processes and exceptions, enabling far more consistent and efficient execution of business operations.

Improved revenue per employee ratio—With Macola ES, most customers find that they improve their revenue per employee ratio, while delivering higher levels of customer service and accuracy.

A full suite of solutions—Macola ES delivers a complete array of customizable, scalable financial, distribution and manufacturing solutions to meet your changing requirements.

Standardization and optimization of business processes—Macola ES helps maintain consistency and control while giving users visibility that improves their effectiveness and efficiency.

www.exactamerica.com/macola or call 1-800-468-0834, Ext. 2650

“Exact’s ground-breaking technology has enabled our business to gain a competitive advantage in the marketplace.”

—Neil Montgomery, Davis Controls
Business Unified = Results Optimized

Exact Synergy unifies the workplace, tracks and enhances communication, reduces costs, increases teamwork and places real-time data at everyone's fingertips for more informed decision-making, analysis, scenario planning, and ongoing management.

Integration with your ERP system makes it even more powerful and valuable as a management control system.

With its native business management platform, Synergy derives benefit from its emphasis on the importance of the whole business as well as the interdependence of its parts. The Synergy web-based platform integrates and consolidates workplace data onto a centralized platform, allowing organizations to view and understand the dependencies of workplace information across their entire company and partner support chain.

**CRM**—immediate access to customer records, supplier data, partner information, Sales Force Automation.

**Document Management**—unlimited document storage, integrated with Microsoft Office, enhances productivity and retains essential business knowledge putting documents at the fingertips of all employees in a secure environment.

**HR Management**—manage personnel with roles and rules-based access

**Project Management**—projects link seamlessly, connecting budgets, resources, documents and tasks.

**Workflow Management**—round-trip task assignment and teamwork means never losing sight of critical business processes

**Portals**—securely allow employees, suppliers, resellers and customers to access critical business information through Internet portals, anywhere and anytime.

www.exactamerica.com/synergy or call 1-800-468-0834, Ext. 2650

“Synergy is a different way of thinking; a different way of interacting with your core constituencies... When I saw what it could do, I was blown away by what a complete package it was.”

—Sharon Dill, PADI Americas
Business Unified = Control Maximized

Exact JobBOSS is the most widely used integrated shop floor management system for job shops, mixed mode and custom manufacturers. By delivering improved visibility and control over key business processes, JobBOSS helps shops improve productivity, profitability and competitiveness.

**True Job-Based System**—From Quoting through Shipping, JobBOSS provides comprehensive management capabilities for the complex world of today’s job shop.

**Flexible Accounting Options**—Use JobBOSS accounting modules for G/L, A/R, A/P and Payroll, or take advantage of 100% integration with popular accounting solutions.

**Integration Beyond Job Control**—Take advantage of 100% integration with Microsoft applications, contact management software, AutoCAD and more!

**ShopAlerts**—Create a personalized “dashboard” of activities in the shop. Stay informed of important changes or events by “pop-up” alerts, e-mail, cell phone or pager.

- Quoting
- Order Processing
- Shop Floor Control
- Material Control
- Labor Tracking
- ShopView
- Shipping
- Cost Analysis

"With 80–100+ jobs involving thousands of operations, Apex needs visibility of our production processes and capacity of the shop floor. JobBOSS provides it at our fingertips."

—Todd Gallagher, Vice President, Apex Design Technology

www.exactamerica.com/jobboss or call 1-800-777-4334
Business Unified = Competition Neutralized

Exact MAX ERP Software is an integrated ERP client/server manufacturing solution that provides complete manufacturing, sales, and accounting control. MAX is rooted in APICS methodologies and is best suited for mid-sized discrete manufacturing companies. Affordability and easy, rapid implementation help make MAX an attractive solution for independent or contract manufacturers, as well as manufacturing divisions of larger corporations.

You can choose from over 35 fully integrated modules and tools that cover the full range of the latest manufacturing and accounting requirements. MAX’s extensive ERP capabilities help you manage:

- Engineering & Quality
- Materials
- Production
- CRM
- Executive Finance

A Leaner MAX—Lean thinking can be applied to any business process, from sales and marketing activities to planning and execution on the shop floor. We have applied Lean techniques to existing MAX modules, as well as developed new Lean Tools that help you increase revenue, decrease costs, and increase throughput throughout your entire business.

MAX and Synergy—For companies looking to expand ERP beyond the four walls of their physical enterprise, utilize MAX with Synergy for an unbeatable integrated ERP solution that meets the needs of both your front office and your back office.

www.exactamerica.com/max or call 1-800-338-6921
Business Unified = Operations Energized

Exact Alliance is designed for growing manufacturers that want ease of use and quick implementation. You can easily import your existing data and begin to manage material and labor through the manufacturing process.

**Control Inventory**—Using a time-phased material planning system you will be able to determine what to make, what to buy, when to do it, and what it will cost. Everything from tracking serial numbers to job costs can be done with ease.

**Schedule and Track Work**—Identify and prioritize the tasks that need to be done to control inventory, plan purchases and schedule work to meet your forecasts, sales and customer demand.

**Scalable and Affordable**—An affordable system that offers the critical functionality you need to manage your business today and the flexibility to help you achieve your long-term business vision.

**Professional Services**—To help realize the full return on your investment, Alliance offers a variety of professional training tools, ranging from on-site implementation, web based training, planning, and customization.

**Alliance integrates with popular accounting packages**—Keep your existing accounting package or choose from a variety of popular and well-supported programs.

www.exactamerica.com/alliance or call 1-800-490-2520
Business Unified = Vision Clarified

Exact Globe delivers complete, real-time vision of business operations for service organizations. With Globe, you can automate your entire service and project lifecycle from bidding to award, staffing to execution, and post-delivery performance. As a result, you can significantly reduce billing errors, control costs and project risk, and increase resource utilization.

Financial Management—Exact Globe lets you see the financial status of your entire organization at any given moment. There is no more waiting until month end for financial statements to be processed.

Project Management—All the project information—schedules, transactions, resource planning activities, products, and documents—is centrally stored and updated. Everyone who touches the project, from sales to project management to accounts receivable has access to the information they need, anytime, anywhere.

Customer Relationship Management—Each customer account is linked to all the relevant documents and transactions including marketing campaigns, customer support issues, visit reports, contracts, financial transactions, and more.

Global Operations—Unify your global operations with automated inter-company transactions, support for more than 30 legislations and 150 global banking formats, and localization in 39 languages.

www.exactamerica.com/globe or call 1-800-468-0834, Ext. 2650
Business Unified = Information Analyzed

Extending the Value of ERP with Analytics

Exact Software delivers Business Analytics with comprehensive access into its ERP systems. Exact believes that a vital element to a successful business intelligence solution is tight integration with the enterprise resource planning (ERP) system. Exact’s rich metadata model provides insight to a wide range of functional information, covering Sales, Financial, Inventory/Purchasing, Manufacturing, and other business areas. This integration along with standard analytic views and reports; and a streamlined architecture that eliminates the need for a data warehouse/data mart provides business users with powerful analytic and reporting capabilities. Exact Business Analytics (EBA) is woven into the fabric of Exact solutions, providing answers and analysis directly from your Exact solution.

- Extend the reach and value of your business information/Exact solution.
- Consolidate and compare data from multiple sources or different business functions.
- Quickly and easily build information views and reports.
- Personalize information views with full OLAP, graphing and reporting capabilities.
- Automatic distribution to users on a pre-defined schedule or accessed via the Web, with full security.
- Analysis can be done without being connected to the network (e.g. on an airplane, in a car, at home).
- Readily extendable and scaleable for multi-site, multi-currency, and multi-country operations.

“Paper reports only offered us a summary of what was happening, with EBA, we can now drill down into why things are happening.”

—Duane Lenz, CFO, PowerVar

www.exactamerica.com/businessanalytics or call 1-800-468-0834, Ext. 2650
A proactive response to an early warning sign is much more effective than trying to contain a situation once it becomes a full-blown problem. And being proactive is the key principle behind exception management.

Exact Event Manager (EEM) addresses the ongoing challenge of not knowing, or of knowing too late, about critical problems facing your organization. By enabling you to define and respond to critical, time-sensitive data across the entire business, Exact Event Manager prevents costly and time-consuming crises by notifying you before they start.

Most business system solutions pre-define the measures and methods for accessing critical information like reports, pop-up windows and email. Exact Event Manager is different. In addition to monitoring pre-defined exceptions, the system has the ability to sense changing performance metrics and alert appropriate levels of management.

**Generate early awareness and detection of problems**—Exact Event Manager is like a 24/7/365 watchdog for your enterprise, monitoring key operations and letting you know instantly about potential problems. With EEM you eliminate manual tasks and human error.

**Increase focus on revenue priorities and cost reduction initiatives**—With Exact Event Manager, you decide what needs to be monitored and what actions need to be taken. This ability means you can focus on the customers and processes that have the biggest impact on your bottom line.

**Provide immediate and accurate information to key personnel**—Employees can take the right actions when they have the right information.

www.exactamerica.com/eventmanager or call 1-800-468-0834, Ext. 2650
Business Unified = Throughput Amplified

Exact knows that Supply Chain Management (SCM) has one overriding objective: to get more throughput from existing resources. Exact SCM functionality helps companies reduce inventory, increase the transaction speed by exchanging data in real-time, and increase sales by implementing customer requirements more efficiently.

Portals to create collaboration—Through the use of portals, Exact users can collaborate with customers and see a real time view of activity across the organization. It starts with the ability to accurately forecast customer demands, then effectively plan and schedule the flow of materials through the enterprise to assure on time delivery and maximum discounts from suppliers.

Track orders and analyze data, quickly—Our solutions enable you to track orders from beginning to end, right out to the customer. And you can make changes on-the-fly. All corporate information is located in one database, saving employees valuable time when looking for information. Drill down reporting and analysis is at your fingertips, keeping the process running smoothly.

Keep your promises to your customers—Manage your customer’s expectations by providing realistic product delivery dates based on actual and planned material availability, current production capacity and vendor lead times. Exact gives you the tools to evaluate options for expediting materials or adding capacity to meet a requested date, or propose alternate delivery options when you cannot meet the customer’s requested date.

Have what you need, when you need it—Avoid out-of-stock and excess inventory situations by following recommended job and purchase order processes. You can purchase materials “just in time” relative to the live production schedule.

www.exactamerica.com/scm or call 1-800-468-0834, Ext. 2650
What the industry experts think about Exact Software...

“While most conventional ERP solutions are task-driven, Exact is process-driven, which adds structure to processes that are typically handled inconsistently or manually. Workflow and BPM are highly complex and difficult systems to implement within most tier-one solutions, which was shown not to be the case with Exact Software’s offering.” — Predrag Jakovljevic, Technology Evaluations

Since 1983 the products and services of Exact Software have collected nearly 100 awards from respected industry analysts, events and publications.

- Managing Automation
- K2 Enterprises
- Industry Week
- KM World
- CeBIT America
- Accounting Today
- Supply Chain Technology News
- Frontline Solutions
- Manufacturing Business Technology (MBT)
- APICS
- Software Magazine
- START-IT Magazine
- Supply Chain Systems Magazine
- COMDEX
- American Machinist Magazine
- VARBusiness
- Accounting Software News
- PC Magazine

About Exact Software
Established in 1984, Exact Software is one of the world’s leading providers of business software solutions. Its integrated solutions comprise traditional Enterprise Resource Planning (ERP) as well as related software solutions such as Human Resource Management (HRM), Customer Relationship Management (CRM), Project Management, Business Intelligence/Analytics (BI/BA), and Electronic Workflow. Exact is headquartered in Delft, the Netherlands and has offices in Europe, the Middle East, North and South America, Asia, Australia and Africa. With over 2,700 employees, subsidiaries in more than 40 countries, solutions available in 40 languages, Exact currently serves customers in more than 125 countries across all five continents. Exact Holding N.V. (EXACT) has been listed on Eurolist by Euronext Amsterdam since June 1999.